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MADHUSUDAN AGRAWAL  
VICE CHAIRMAN

11<sup>th</sup> March, 2016

To,  
Shri Ashok Kumar Gupta  
Secretary - Defence Production  
Ministry of Defence  
136 South Block, New Delhi 110 011

Ref: Request for protocol meeting to present the Ajanta Pharma and its planned foray in the defence sector

Dear Sir,

Greetings from the Ajanta Pharma group ([www.ajantapharma.com](http://www.ajantapharma.com)), an Indian multinational from Maharashtra, engaged in development, manufacture and marketing of pharmaceutical formulations worldwide, with its headquarters in Mumbai. It has a robust business of branded generics across India and about 35 emerging markets notably in the African continent. Our annual turnover is currently over INR 2,000 crores.

Our infrastructure arm, Inspira Projects ([www.inspiraprojects.com](http://www.inspiraprojects.com)) is currently developing a 250-acre smart industrial township at Shendra MIDC in Aurangabad, alongside the currently existing facilities of Skoda, Wockhardt, Perkins, Sterlite etc.

We are currently scouting for tenants, notably defence ones, to set up manufacturing operations in our industrial park and beyond that, we are looking for investors/partners to foray into the defence production and manufacturing sector, as part of our future expansion plans.

I would be indeed delighted to be able to meet you in order to present our company, our activities and to benefit from your vision, guidance and expertise in our defence venture.

I am in Delhi on Monday, 14<sup>th</sup> and Tuesday, 15<sup>th</sup> March to meet the Prime Minister of Uganda and to take up my new role as the Honorary Consul of Uganda in Mumbai. Please do let me know of a convenient time for a brief meeting, it would be my pleasure and honour to meet with you.

Warm regards

Madhusudan Agrawal

A handwritten signature in black ink, appearing to be 'M. Agrawal', written over a faint printed name.